

KCM CONSULTANTS LLC

Practice Profile

Comprehensive advisory services for businesses and families across the UAE and beyond.

ASSOCIATE OF K C MEHTA & CO LLP · DUBAI, UAE



A Dubai-based, multi-disciplinary advisory firm.

KCM Consultants LLC is a Dubai-based, multi-disciplinary advisory firm offering corporate tax, transfer pricing, indirect tax, e-Invoicing, US tax, accounting advisory, transaction structuring, cross-border structuring, and succession and legacy planning services to businesses and families across the UAE and beyond, combining the rigour of a large firm with the responsiveness of a dedicated team.

Our team continuously adopts progressive, forward-thinking approaches to ensure our solutions are practical, relevant, and value-driven.

OUR HERITAGE

Backed by a legacy of over **65 years** in India and a rapidly expanding presence in the UAE, we combine **institutional depth** with a **forward-looking mindset**.

ASSOCIATE OF K C MEHTA & CO LLP

A full-service Chartered Accountancy firm with **5+ locations** across India and the UAE, **29 Partners & Directors**, and **450+ professionals**.

OUR SECTORS

- Retail
- Trading
- Real estate
- Broadcasting
- Automotive
- Education
- Hospitality
- Energy & petrochem
- Manufacturing
- Commodity markets
- E-commerce
- Financial services
- Shipping
- Technology

Principles that distinguish us.

They distinguish KCM from conventional advisory firms, applied at every engagement, regardless of size or complexity.

01

Specialists Working Cohesively

Deep expertise across disciplines, delivered as one integrated team.

02

Problem-Solving Attitude

We don't just identify issues. We find solutions and see them through.

03

Customised Solutions

Every engagement is tailored to the client's specific circumstances, jurisdiction, and objectives.

04

Implementing Best Practices

Global standards, locally applied. We bring international methodologies to the UAE market.

05

Deep-Rooted Integrity

Our reputation is built on doing the right thing, even when it's not the easy thing.

06

Global Experience

Serving clients across India, the US, the UK, Germany, Japan, Taiwan, and the wider Middle East.

07

Robust Client Feedback System

Continuous improvement driven by structured client feedback at every engagement.

Founded in 1958. Building since.

Founded in 1958 by Prof. K C Mehta in Gujarat, India. Grown over six decades into a full-service Chartered Accountancy practice, built on integrity, independence, consistency, creativity, excellence, and versatility.

REGIONAL HUB

Dubai, UAE

KCM Consultants LLC, a rapidly expanding presence in the UAE, serving clients across the Emirates and the wider Middle East, including the Meydan Branch of K C Mehta & Co. LLP.

INDIA OFFICES

• Vadodara

HEAD OFFICE

• Ahmedabad

• Mumbai

• Bengaluru

1958

FOUNDED

5+

LOCATIONS

29

PARTNERS & DIRECTORS

450+

PROFESSIONALS

20+

SERVICE AREAS

For KCM Consultants LLC clients, this means access to specialist depth across corporate tax, international tax, transfer pricing, indirect tax, e-Invoicing, audit and assurance, governance, risk and compliance, transaction advisory, and succession planning.

Three principles. **One** standard.

Three foundational principles define how we work.

C

Credibility

At KCM, we build credibility through integrity and honesty. We prioritise strong client relationships, with transparency at the core of everything we do.

O

Objectivity

Robust risk management and a strict independence policy uphold integrity and objectivity in our services. Adherence to these policies is non-negotiable.

I

Innovation

In an AI-driven era, KCM prioritises human intelligence, empowered by technology. We foster a culture of continuous innovation, which forms the foundation of our advisory practice.

“Honesty of purpose and integrity in action are core to the team at KCM. These values drive objective client service and fuel creativity.”

The people behind the practice.

The senior advisors who set direction, take ownership, and stand behind every engagement.



CEO, K C MEHTA & CO LLP

Milin Mehta

CA · Law Graduate · M.Com (Gold Medalist) · 30+ years

30+ years driving the firm's growth and multi-disciplinary expansion. Built the International Tax and Transfer Pricing practice. Leads Transaction Advisory Services. Recognised for complex tax litigation with landmark decisions. Contributed to national policy initiatives with Government of India and CBDT including development of ICDS. Independent Director on multiple boards.

Email milin.mehta@kcmehta.com

in LinkedIn linkedin.com/in/milin-mehta-823307



CHARTERED ACCOUNTANT

Suril Mehta

15+ years

Specialises in succession planning, family business structuring, wealth transition strategies, cross-border tax advisory, group restructuring, IPO planning, and transaction structuring. Advises promoter groups, family businesses, listed companies, PE firms, and MNCs across chemicals, mining, real estate, IT/ITES, and startups.

Email suril.mehta@kcmehta.ae

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CHARTERED ACCOUNTANT

Stuti Trivedi

16+ years

Advises multinational clients across 20+ countries on end-to-end transfer pricing strategy, compliance, and litigation support. Works across the full TP lifecycle from policy design and value chain alignment to documentation and representation before tax authorities. Helps businesses build commercially aligned and regulation-ready TP frameworks.

Email stuti.trivedi@kcmehta.ae

Phone +91 99982 40000

in LinkedIn linkedin.com/in/trivedistuti

On the ground in Dubai.

The local team executing day-to-day delivery in the UAE, backed by the wider firm bench across India.



CHARTERED ACCOUNTANT

Chitransh Kanungo

7+ years

Advises clients across manufacturing, wholesale, technology, logistics, financial services, real estate, e-commerce, hospitality, shipping, and marketing. Previously with PKF UAE, KPMG Lower Gulf Limited, and a leading multinational group in the UAE (diamond industry). Specialises in Indirect Taxes, UAE e-Invoicing, and UAE Corporate Tax.

✉ Email chitransh.kanungo@kcmehta.ae

📞 Phone +971 58 596 6471



CHARTERED ACCOUNTANT

Shivang Shirvani

4+ years

Specialises in India-UAE cross-border taxation and transaction structuring. Has supported 20+ cross-border transactions, working with organisations ranging from INR 2,500 crore Indian companies to AED 2-4 billion UAE enterprises. Sectors: manufacturing, pharmaceuticals, renewable energy, electrical equipment.

✉ Email shivang.shirvani@kcmehta.ae

📞 Phone +91 96874 02680



CHARTERED ACCOUNTANT

Jigisha Mankad

5+ years

Part of the firm's M&A tax and UAE tax practice. Indian work covers M&A tax and transaction structuring across mergers, demergers, and slump sales. UAE-side focus on corporate tax advisory and structuring. Strong compliance and diligence foundation from four years of direct tax advisory, GST compliance, and financial analysis.

✉ Email jigisha.mankad@kcmehta.ae

📞 Phone +91 832 004 4773

Eleven practice areas. One integrated team.

One number to call. Specialists across every major advisory discipline, assembled around the shape of your engagement and grouped here by the three capabilities our clients rely on most.

Tax & Regulatory

Staying compliant and tax-efficient across every border you operate in.

-  **Corporate Tax & International Tax**
End-to-end UAE Corporate Tax, from registration through to cross-border positions.
-  **Indirect Tax & e-Invoicing**
VAT, Excise, and UAE e-Invoicing handled from advisory through to go-live.
-  **Transfer Pricing**
Policy, benchmarking, and documentation that stand up to scrutiny.
-  **US Estate Planning & Income Tax**
US filings and estate planning for globally mobile, US-connected families.

Advisory & Structuring

Building, buying, and passing on businesses with the right structure.

-  **Estate Planning & Succession Advisory**
Structures that pass wealth and businesses cleanly to the next generation.
-  **UAE Market Entry & Business Setup**
The right jurisdiction, entity, and licence to start trading with confidence.
-  **Transaction Support & Corporate Structuring**
Diligence, valuation, and deal structuring across the full transaction.
-  **ESOP & Employee Incentive Structuring**
Equity and incentive plans that reward the right people, the right way.
-  **Strategic Advisory**
Growth, turnaround, valuation, and practical AI transformation.

Assurance & Finance

Confidence in the numbers, the controls, and the value behind them.

-  **Governance, Risk & Compliance (GRC)**
Assurance and controls that keep operations, finances, and regulators in step.
-  **Accounting Advisory & Bookkeeping**
Outsourced finance, IFRS, and reporting that keep the books audit-ready.



Corporate Tax & International Tax

End-to-end UAE Corporate Tax, from registration through to cross-border positions.

WHAT WE DELIVER

01 Corporate Tax registration, de-registration, and compliance setup	02 Corporate Tax impact assessment and implementation support
03 Tax computation, provisioning, and return filing with the FTA	04 Free Zone Person and Qualifying Free Zone Person (QFZP) analysis
05 Group relief, tax loss utilisation, and Foreign Tax Credit advisory	06 FTA audit, inquiry, Voluntary Disclosure, and Private Clarification support
07 Cross-border tax advisory, including but not limited to analysis of presence of Permanent Establishment (PE), and any impact of withholding tax.	08 Double Taxation Avoidance Agreement (DTAA) and Tax Residency Certificate (TRC) support
09 BEPS and Global Minimum Tax (Pillar 2) advisory	



Indirect Tax & e-Invoicing

VAT, Excise, and UAE e-Invoicing handled from advisory through to go-live.

WHAT WE DELIVER

01 Excise Tax & VAT Advisory	02 Excise Tax Return and VAT Return and Refund filing
03 Excise Tax and VAT registration, de-registration, VAT grouping, VAT stagger changes	04 FTA Audit support services and VAT Health Check services
05 UAE e-Invoicing	06 Gap & Impact Assessment
07 Integration in association with Accredited Service Provider (ASP)	08 Go-Live support
09 Technical/Private Clarification	10 Retainership Services - On-going advisory, updates, assistance in compliance etc
11 Conducting training for in-house personnel to be abreast with the VAT updates	



Transfer Pricing

Policy, benchmarking, and documentation that stand up to scrutiny.

WHAT WE DELIVER

01 Group Transfer Pricing policy design and implementation	02 Functional, Asset, and Risk (FAR) analysis
03 Value chain analysis and supply chain restructuring	04 Benchmarking studies and reports (local and global databases)
05 Local File & Master File preparation	06 Country-by-Country Report (CbCR) preparation
07 Harmonised group TP documentation	08 Related Party and Connected Person disclosures in CT Return
09 Advance Pricing Agreement (APA) advisory	



US Estate Planning & Income Tax

US filings and estate planning for globally mobile, US-connected families.

WHAT WE DELIVER

01 US estate and gift tax planning and advisory	02 Estate and gift tax return filing (Forms 706 / 709)
03 Generation-Skipping Transfer (GST) tax planning	04 Lifetime exemption, situs, and step-up in basis planning
05 Succession planning for US-connected families	06 Cross-border trust, foundation, and gifting strategies
07 Individual income tax return filing (Forms 1040, 1040-NR)	08 FBAR and FATCA reporting (Forms 114 / 8938)
09 CFC, GILTI, and PFIC reporting (Forms 5471 / 8621)	10 Foreign trust and foreign-owned entity disclosures (Forms 3520 / 5472)
11 Cross-border tax, residency, treaty, and Foreign Tax Credit advisory	12 Pre-immigration and expatriation (exit tax) planning



Estate Planning & Succession Advisory

Structures that pass wealth and businesses cleanly to the next generation.

WHAT WE DELIVER

01 Will drafting and periodic review	02 Multi-jurisdictional estate planning
03 Family Foundation structuring (Charters and By-laws)	04 Trust structuring and governance documents
05 Shareholder agreements for family-owned and co-owned structures	06 Succession strategies for diversified asset portfolios



UAE Market Entry & Business Setup

The right jurisdiction, entity, and licence to start trading with confidence.

WHAT WE DELIVER

- 01 Jurisdiction selection (Mainland, Free Zone, or Offshore)
- 02 Entity structuring and holding company setup
- 03 Free Zone, Mainland, and Offshore company formation
- 04 Licensing and regulatory compliance



Transaction Support & Corporate Structuring

Diligence, valuation, and deal structuring across the full transaction.

WHAT WE DELIVER

01 Financial due diligence (buy-side and sell-side)	02 Business Valuation and Modelling
03 Corporate Finance Advisory (PE, VC, debt, buy-out, family office)	04 End to End transaction handling
05 Negotiation strategy design and active negotiation assistance	06 Documentation, review, and alignment
07 Tax-optimised group structuring and restructuring	08 Capital repatriation planning
09 Multi-jurisdictional holding structures for foreign MNCs	10 Demerger, slump sale, and asset transfer structuring



ESOP & Employee Incentive Structuring

Equity and incentive plans that reward the right people, the right way.

WHAT WE DELIVER

01 Employee Stock Option Plan (ESOP) advisory and implementation	02 Stock Appreciation Rights (SARs) advisory
03 Restricted Stock Units (RSUs) advisory	04 Phantom stock plans
05 Founder and promoter stake realignment	06 Capital structuring for incentive plans
07 Tax and accounting impact management	08 Exit management for participants and promoters



Strategic Advisory

Growth, turnaround, valuation, and practical AI transformation.

WHAT WE DELIVER

01 Growth strategy, profit strategy and market expansion strategy	02 Feasibility studies, market entry and market analysis
03 Business turnaround and restructuring	04 People and organisational restructuring
05 Pricing strategy	06 IPO readiness (audit-ready financials, equity story, benchmarking)
07 AI awareness and AI transformation and technology adoption	08 AI Process automation
09 Wealth Advisory	10 Business Valuation



Governance, Risk & Compliance (GRC)

Assurance and controls that keep operations, finances, and regulators in step.

WHAT WE DELIVER

01 Risk based Internal Audit	02 Standard Operating Procedures (SOP) Preparation
03 ERP Review and implementation support	04 Sarbanes-Oxley (SOX)
05 Internal Audit Effectiveness	06 Fraud Investigation
07 Third Party Audits	08 Enterprise Risk Management



Accounting Advisory & Bookkeeping

Outsourced finance, IFRS, and reporting that keep the books audit-ready.

WHAT WE DELIVER

01 IFRS implementation and convergence	02 Group consolidation
03 Accounting opinions on complex transactions, policies and procedures manual	04 Bookkeeping, backlog accounting, and maintenance of local books
05 Accounting review and supervision	06 Month-end and year-end close support
07 Financial reporting and management reports	08 Budgeting and forecasting
09 Accounts payable, receivable, and treasury management	10 Fixed asset management (tagging, verification, register)
11 Inventory verification and costing review	12 External audit readiness and support

Our Clientele

Representative relationships across the Emirates, multinational groups, and selected Indian organisations
— built through KCM Consultants LLC and the K C Mehta network.



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Recognised. Trusted. Cited.

FEATURED RECOGNITION

World Tax Guide

Recommended Firm

KCM's most prominent global recognition, reflecting the depth and quality of its tax advisory practice.

- 01

International Tax Review

Consistently recognised as a Leading Tax Firm in India since 2014.
- 02

ISO 9001:2015

Certified by Bureau Veritas, a mark of quality management and process excellence.
- 03

ICAI Peer Reviewed Firm

Peer-reviewed since 2003, affirming consistently high professional and ethical standards.
- 04

C&AG Category 1 Audit Firm

Empanelled by the Comptroller & Auditor General of India. Audits 2 of the 9 Indian companies on the Fortune 500 list.

THOUGHT LEADERSHIP

Publication series on kcm.mehta.com

- India Budget
- kcmCompass
- kcmFlash
- kcmGuide
- kcmHeirloom
- kcmInsight
- kcmLens
- kcmSnips
- kcmSpark

India Budget, KCM Compass, KCM Flash, KCM Guide, KCM Heirloom, KCM Insight, KCM Lens, KCM Snips, and KCM Spark — keeping clients and the profession informed on the issues that matter most.

CONTACT

Let's Connect.

We welcome the opportunity to discuss how KCM Consultants LLC can support your organisation's tax, financial, and strategic objectives.

 LINKEDIN: K C MEHTA & CO LLP · KCMHTA.AE

DUBAI OFFICE

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